



November 18, 2015 Meeting Minutes Rev 0

Attendees: see attached sign-in sheet

- 10:00 AM – Welcoming and introduction of new members
 - Brent VanHoose - Constellation Energy
- 10:05 AM - Update on Local Government Energy Retrofit Program (LGERP) – Lona Brewer, Lee Colten, Harry Carver, Shiela Medina, and Greg Copley
 - Funding through September 2016
 - ~10 contract to date
 - i. Lee will send out the spreadsheet of activity
 - New relationship with Division of Compliance Assistance
- 10:15 AM - Discussion of 2015 & 2016 Workshops – Harry, Lee and John
 - 2014 Workshops
 - i. KLC, KACO, DLG Gov's Issues Conference, and etc.
 - ii. Nothing on the horizon
- 10:25 AM – PACE/EPAD – Lee
 - EPAD update: grant status; contracts; outreach strategy
 - Harry will attempt to get an ePad presentation on the KLC 2016 Annual Meeting
 - To date \$1BB of work has been completed through PACE Legislation in other States
 - Lee will provide a list of communities that have approved ePad Legislation
 - Pace in Box (draft legislation and other helpful documents for communities) will be out soon
 - Greg Copely would like to have us pull together local economic impact data on all Muny projects we do,
 - i. I suggested using the old Green Bank Data Sheet, and Lee suggested that he might have an *easy to prepare document* as well, see attached?
 - ii. Lee and John sent Greg the data forms he requested
 - We need case studies
 - See attached ePad Docs (2)
 - Lee and Lona, will you add additional comments as y'all see fit, thanks?
- 10:45 AM - Water/wastewater - Demonstration loan – Lee, Lona, and Harry
 - More on this later
- 10:55 AM - eProject Builder - Lee
 - As a follow-up to Wednesday's ESC meeting discussion on eProject Builder:
 - i. Siemens has several people trained on eProject Builder, as it's a fairly new requirement for DOE projects. The person I spoke with said that it works well for that type of project but is designed to follow the DOE delivery order process. He suggests that if Kentucky were to adopt eProject Builder, the application would have to be tailored for the way you wish to see the data presented. Please forward as necessary. Thank you. Michael Azzara
- 11:00 AM - 2016 ESC National Conference - ESC is coming to Louisville – Lee, Lona, & Harry
 - Conference will begin afternoon of August 23, 2016, and run all day 24th. The Local Issues Conference begins afternoon of 24th, so there is overlap for local officials. Grant funds will



subsidize registration for a limited number of officials to attend ESC meeting – some of which will have target content for that audience. Location: Galt House Louisville.

- Misc. – All
 - Incentivizer Discussion -
 - i. Lee E. Levitt + SVP of Sales & Marketing, Encentiv Energy | 1501 Ardmore Blvd, Suite 102, Pittsburgh, PA 15221, p 412.723.1501 c 412.600.8789 t 855.896.0568 f 412.774.2116, www.encentivenergy.com
 - ii. Our proven, innovative technology and processes, and rich, proprietary database allow us to analyze large volumes of data to connect energy efficiency projects with the maximum amount of incentives.
Impact of the Dodd-Frank Act on Guaranteed Energy Savings Performance Contracting
 - KEDC Procurement Model - John
 - i. We need continue to be vigilant about monitoring how this “cost plus” program is implemented
- Dec. 9 MEEA/DEDI EM&V Stakeholder Meeting
 - MEEA and DEDI will be holding our first EM&V stakeholder meeting on Wednesday, December 9 in Frankfort, Kentucky. Please find the agenda and meeting logistics attached to this email. A portion of the morning will be devoted to a panel focused on energy savings performance contracting. We are hoping that one of you can speak on this panel and represent an ESCO’s perspective and approach to EM&V. I will leave it to the two of you to determine who would like to do it. The panel will run from about 1:00 pm – 1:50 pm. We are also inviting a representatives the Finance and Administration Cabinet to speak on the panel. Each panelist will have 10-12 minutes to inform the other stakeholders in the room of their existing EM&V practices and what your priorities are for this process or what you’d like to explore further. I will be moderating and we will have some time for Q&A. Some questions to think about:
 - i. What role does EM&V play in ESPC?
 - ii. Types of evaluations, schedule of evaluations, who performs it, etc. Similar to what we discussed in our interview.
 - iii. How are the results used?
 - iv. Who uses these results, how do the results impact the project, etc?
 - v. What would you like the stakeholder group to consider going forward?
- 11:45 AM –
 - We wish to thank The Perfection Team once again for hosting our meeting!
 - Adjourned
- Please continue upload “Case studies”?
<http://www.energyservicescoalition.org/resources/casestudies/>
 - Team, we need more Kentucky case studies!

Respectfully Submitted by: John Boyd on November 23, 2015.

The preceding is a summary of our notes from the meeting. If you believe there are any errors, Omissions, or misleading information in the above, please contact me immediately.