



September 17, 2014 Meeting Minutes Rev 1

Location: Department for Local Government (DLG) 1024 Capital Center Dr., Suite 340, Frankfort, KY 40601

Attendees: Harry Carver, Lee Colten, Nick Roberts, Stephen Roosa, Mark Saunier, Adam Pierce, Tom Nicholas, Lona Brewer, Paul Gannoe, Greg Copley, Melanie Lane, Chris Wagner, and John Boyd.

1. 9:00 AM - Welcoming and introductions
2. 9:05 AM - Update on Local Government Energy Retrofit Program (LGERP) – Lona Brewer, Lee Colten, Harry Carver, Shiela Medina, and Greg Copley
 - Program has been a success and DEDI, DLG and The UK Center for Applied Energy have been frugal and have saved enough \$s to fund another year – a request for an extension will be made soon.
 - Candy Hammond has been assisting on a part-time basis with technical and contract related issues.
 - Harry Carver wanted us to be aware that the Boyle County RFP was sent out to also be a trigger for us to make comments and suggestions on form and content, see attached?
3. 9:15 AM - ESC Update
 - i. Energy Services Coalition Market Transformation Conference 2014 (Minneapolis) and the 2015 Conference – Lee Colten, Harry Carver, Lona Brewer
 - ii. The North Carolina Chapter was chosen to host the 2015 MTC
 - iii. Lee, Greg and Harry, who attended this year's MTC spoke to the fact that;
 1. The Commonwealth is revered for the amount of ESPC performed - \$750 MM +
 2. Based on discussions and information presented at the conference, it appears that Kentucky is having an impact on the local government market, where other states may still be gearing up for a local government push. It appears that other local entities may have used ESPC more with more renewable energy and water projects.
4. 9:25 AM - Discussion of 2014 Workshops – Harry, Lee and John
 - ADDS Water Districts
 - i. Harry and Greg continue to engage and respond to queries.
 - 2014 Workshops
 - i. KLC
 1. DLG will be present to do the “cracker barrel” sessions at the 2014 conference.
 2. On the 2015 program
 - ii. KACO
 1. Will probably be on this year's program
 - iii. DLG Gov's Issues Conference
 1. 2014 was a success with the breakout sessions:



- a. Wednesday, August 27 2:30 pm - ESPC 101 - Save Energy. Save Money. Fix Problems.
 - i. Learn more about Energy Savings Performance Contracting - a means to finance facility improvements, address deferred maintenance and implement projects through utility cost savings – which are guaranteed to finance the full cost of the project without having to raise taxes or fees.
 1. Matt Callahan
 - b. Wednesday, August 27 2:30 pm - ESPC 102 – Community Successes
 - i. Now that you know something about Energy Savings Performance contracting, hear the experiences of other cities or counties. Several community case studies will be presented to further illustrate how performance contracting can work for you.
 - ii. Teresa Barton and Stephen Roosa
 - c. Thursday, August 28 3:45pm - Energy Strategies to Make Your Community More Competitive
 - i. Hear how you can help local businesses become more competitive through both energy efficiency and conservation measures as well as local power generation.
 1. SB 153 – Greg Higdon, KMA
 2. CHP – John Boyd, Utilities Dynamics/KESC
 3. Landfill Gas to Energy –Glasgow Mayor
5. 9:35 AM – Legislation
- ePAD
 - i. Most KESC ESCO members do not see this as a value but, the ESCOs who have branch operations need to be sold on supporting this. John Boyd sent emails to JCI, Honeywell, and Siemens to engage but, there has been no traction yet.
 - ii. There is real value to the energy community; we need to get behind this legislation.
 - Accreditation
 - i. Mike Helton invited several of us to a meeting on August 20th at Mike’s office to discuss accreditation and M&V mandates.
 1. It was a collaborative effort but, Mike is seeking consensus on submitting a revised bill to the 2015 Legislature, see attached first draft?
6. 9:45 AM - eProject Builder “Demo” – Lee Colten and Chris Wagner
- eProject Builder (“ePB”) is a FREE web-based system for entering & tracking ESPC data through the life of the contract
 - ePB has been developed and will be maintained by Lawrence Berkeley National Lab (LBNL) for U.S. DOE
 - Now accepting state/local projects; seeking feedback to inform further updates
 - Federal ESPC ESCOs will be required to use ePB in 2015 As condition of new federal contract solicitation
 - Comments and questions during presentation:



- i. How much time does it take to enter data? If too long the ESCO community will find it difficult to engage.
 1. There may be different levels of data entry; thus, shortening the length of time to complete
 - ii. Confidentiality?
 1. Only the Feds, the Customer and the ESCO can see the data.
 - iii. States may see value in mandating this to assist with accumulating data to substantiate carbon reduction (EPA 111.d)
 - iv. Does this cross reference with Energy Star?
 1. Not sure, will get an answer.
- We will see about getting a full demo after the first of the year to see more detail and understand it better.
7. Please continue upload "Case studies"?
- <http://www.energyservicescoalition.org/resources/casestudies/>
- Team, we need more Kentucky case studies!
8. Next Meeting November 19, 2014 Department for Facilities & Support Services Bush Building 403 Wapping Street Frankfort, KY 40601. See DRAFT Agenda attached?

Respectfully Submitted by: John Boyd on September 23, 2014.

The preceding is a summary of our notes from the meeting. If you believe there are any errors, Omissions, or misleading information in the above, please contact me immediately.